

PageOutsourcing

Tailored solutions for high-volume hiring

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YOUR GROWTH PARTNER

You are expanding. You are growing your service offerings. You are streamlining your business and centralising functions. You need not only an expert on the ground, you need one that understands your business and where it is going.

YOU NEED PAGE OUTSOURCING

We understand what goes into opening new markets, staffing an expanding offer, developing your employer branding, or rapidly scaling your existing or new business model. We have been helping clients to grow their businesses and drive transformation for over 40 years.

YOUR INTEGRATED RESOURCING PARTNER



Page Outsourcing harnesses the power of the PageGroup brands for your business. You'll benefit from the knowledge, systems and expertise gained from over 40 years in recruitment and 7,000 professionals globally; whilst only having to communicate with one dedicated resourcing partner. Your Page Outsourcing project leader will ensure you get the best out of our resources, in the most efficient time.

- Specialist knowledge across 25 industries and functions, 140 offices and 36 countries
- Extensive international database
- Diverse sourcing strategies

Recruitment at all levels

Our Brands

Within our three businesses we have teams that specialise by profession and sector, meaning that we offer true specialist expertise across the widest range of business areas.

Page Executive

The executive search division of PageGroup, Page Executive offers a range of search, selection and management solutions for organisations needing to attract and retain their leadership talent. The roles we focus on typically sit at the sub-board and board levels.

Michael Page

The original PageGroup brand, Michael Page is comprised of 25 disciplines, each providing a service to a specialist area of the market. Operating at the qualified professional and management level, Michael Page recruits on a permanent, temporary, contract or interimbasis.

Page Personnel

Page Personnel offers specialist recruitment services to organisations requiring permanent employees or temporary or contract staff at technical and administrative support, professional clerical and junior management levels.

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OUR SOLUTIONS ,

We recognise that businesses of all sizes and maturity can go through considerable changes for a variety of reasons such as involvement in a start-up environment, building or scaling a shared services hub, new market entry that includes the opening of offices and factories, business expansion, restructuring and listings, or simply responding to a change in business conditions and environment.

We have a model that can work across multiple industries and support all types of businesses including start-ups, small and mid-sized companies, multinationals, large corporates and conglomerates with the following solutions:



Project outsourcing

We deliver for your specific project or required volume of hires

We assume responsibility over the recruitment life cycle needs of certain key areas of your company. It's our most agile offering, yet still fully tailored to you and your key business objectives. Short-term and project specific, these projects highlight the depth of talent we can call on to meet your project objectives.

Relocation • Merger & acquisition • Organisation design Business transformation • Systems integration • New market entry



Service outsourcing

Let us take care of all elements of your recruitment functions

Page Outsourcing will manage your talent acquisition and resourcing functions across all business areas. We utilise the scope and capability of our three brands, who source across 25 specialist disciplines in over 20 APAC locations.



Process outsourcing

You choose which elements of your recruitment process are handed over to us

In some cases you may simply need support with one area of your recruitment process. With process outsourcing, we manage your resources and meet your defined metrics, before handing back to your HR team. This could entail us taking partial ownership of the recruitment process, liaising between HR and candidate, or even integrating with your in-house HR tools. We can provide extensive additional resourcing services, including:

Market mapping • CV screening • Psychometric testing • Assessment centres

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HOW DOES PAGE OUTSOURCING DELIVER?



Your Established and Trusted Partner

- 40+ years of recruitment experience
- 7,000 professionals
- Presence across 140 offices, supported by a global network across 36 countries



Recruitment at all levels

- Put our three powerful brands to work for you, utilising the synergies between them
- Recruit a broad range of levels, industries, sectors and job types



Innovative recruitment technology

- Flexible vacancy management system
- Video interviewing/online screening
- Skills mapping and insight



Diverse sourcing strategy

- Your brand ambassador
- Robust talent identification strategies utilising social media, job boards, targeted search and our regional and global databases



A tailored strategy

- Project plan development from the ground up; setting out committed timelines, delivery dates, and full reporting accountabilities designed to suit your needs and objectives.
- Application of our knowledge is reflected in our stellar track record and our commitment to tailored solutions; we know one size does not fit all



Transparent and result focused pricing

- No 'hidden costs'
- Fair and quality-focussed rates
- Flexible cost model tailored to your needs and linked to achieving your goals



Dedicated account management/support

- A project leader is assigned for the duration of the task, alongside any further resources needed to meet your deadlines and objectives
- Selection processes begin when we build your team to suit the needs of your company and project
- Scalable to meet additional growth demand



Employer brand development

• Effectively promote and represent your brand at all stages of the process



Global reach

- Multi-country databases
- International search and sourcing capability
- Genuine local expertise

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YOUR TEAM OF EXPERTS /

Our Page Outsourcing experts are all trained in the methods and tools of PageGroup, whose expertise in recruitment is well-known in Asia Pacific and throughout the world.

Your Page Outsourcing team is made up of the following:

Local Project Leaders:

Highly qualified, vastly experienced and with great track records – this is your single point of contact in Page Outsourcing. They are senior business leaders or senior management that control resources and ensure that your objectives are met.

Dedicated Sourcing Team:

You have the flexibility to choose whether or not you use our dedicated candidate sourcing specialists to represent your employer brand, who also ensure candidates fit your company's values. Their strategic focus on both online and offline means they are the first, in-depth screening element against your job requirements.

Local Project Consultants:

Experts in specialisation, they understand deep drilling in terms of sourcing and selection techniques. They have the experience, the expertise, and the track records to provide you with the high-quality and function-specific candidates you need, acting as a bridge between project leaders and the sourcing team.

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OUR PROJECT MANAGEMENT APPROACH



CONCEPTUALISE AND CREATE YOURPLAN

This is your framework - the plan that defines the recruitment processes, responsibilities, milestones, and reporting metrics. A collaborative document, the project plan is tailored to your needs.

RECRUITMENT NEED

Your hiring manager and dedicated Page Outsourcing team partner to specify the vacancies' requirements. Our team then creates and validates the description, respecting your employer branding throughout.

STRATEGIC APPROACH

Large volume hiring presents notable challenges, such as approach to candidate selection, and expectations around candidate compensation levels and profile. We mine your knowledge of your objectives and company to assist creating these profiles, which allows us to foresee any issues and adapt our approach accordingly.

CANDIDATE SOURCING

We amplify the campaign's reach and visibility towards all talentsourcing channels: PageGroup internal databases and network, job boards, PageGroup websites and our innovative social media approach. Utilising existing relationships within the talent pool, contact is made via consultants and our sourcing team.

COACHING & FIRST STEPS ON-BOARDING

All candidates are coached throughout the process, allowing for a high quality approach to recruitment. Your key stakeholders are fully supported wherever they require, ensuring their experience exceeds expectations. Wealso offer full on-boarding guidance before the new hires start.

SCREENING & BACKGROUNDCHECK

Your sourcing team performs an initial validation in terms of role and company profile, and completes background checks. Final validation comes from your Project Consultants, who assess the quality of the candidates. Following on, successful candidates enter your in-house process, while we debrief those not suitable.

EXTENSIVE REPORTING

Weekly and monthly reporting begin at project commencement, tracking key performance indicators, as defined by you. Satisfaction surveys track candidates' perception of the process in terms of quality, employer branding and experience.

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TRUSTED INTERNATIONAL PARTNER

"Page Outsourcing were appointed as our exclusive international partner for permanent recruitment over 12 months ago. During this period Edgewell have undergone considerable transformation as an organisation and especially in our talent management and acquisition strategy. Page Outsourcing were quickly able to understand our culture and requirements and have not only provided critical support for talent acquisition but also useful insight into our various global markets. Page Outsourcing is a valued partner and their global capability across a full range of job families has been invaluable to Edgewell."

Suneeta Dohil, Senior Manager, TalentAcquisition

A TAILORED STRATEGY

"Due to the complexity and volume of recruitment involved in creating a new team, hiring across different levels and deadlines with role profiles for four different job descriptions, Page Outsourcing proposed pre-screening all applicants before holding assessment days in our offices."

CFO, Barclays Corporate

DEDICATED SUPPORT

"Page Outsourcing was a valuable partner to building our expanding team in China. We had a dedicated account manager who managed a team of cross-functional consultants in Page Outsourcing to ensure the successful delivery of our recruitment needs, as well as providing us with the best quality talent in the market. Page Outsourcing truly worked in a collaborative way, providing key market insights and taking the time to understand our business."

Pritesh Modhvadia, EMEA Resourcing Business Partner of Chubb (Formerly Ace Group)

DIVERSE SOURCING STRATEGY

"Over the last year Page Outsourcing has worked in close partnership with us to support our UK strategy to significantly grow our business by driving productivity and excellence as a core activity. Page Outsourcing exceeded our expectations, developing a bespoke recruitment solution and delivering the resourcing project in a cost and time efficient manner. Page Outsourcing have become a valuable partner and I have no hesitation in recommending their services."

Gillian Duggan, Group HR Director, Berendsen



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BARCLAYS

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